

FCHS Foundation Annual Report – 2008-2009 Highlights

On behalf of the Board of FCHS Foundation, I am pleased to provide the following report.

The fiscal year of 2008-09 has been challenging for the Foundation. Revenues were down substantially, resulting in the need to draw down from investments. Like most organizations, we also realized losses on our investment portfolio.

During the year, our net revenue totaled \$230,260, while at the same time, our support for the hospital was increased. For the fiscal year Apr/08 to Mar/09 the foundation pledged a minimum of \$200,400 for capital costs. With the addition of special projects, a total of \$485,286.80 was transferred to the hospital as shown below:

\$ 25,517.12	Office expenses and salaries
\$ 56,954.00	CT funds transfer
\$ 69,660.57	Physician recruitment (final installment – Dr Morgan & Dr. Hull)
\$12,000.00	Staff Education commitment
\$10,000.00	Lobby Renovations – Grant from Freedom 55 Financial
\$ 2410.00	Adult Day Program – Glencoe Lions and other donors, plus a 'gift in kind' of a Wii game
\$ 998.00	Furnishings for Room 207 – memorial gifts – new couch and recliner chair
\$ 107,347.11	Heart Monitors – gifts from Dr Russell, Bothwell Fire Dept, ZoneA5 – Legion and a number of individuals
\$200,400.00	Annual Commitment
\$485,286.80	Total

I am pleased to report on some of the more memorable events:

Heart Monitors – The foundation had pledged to support the purchase of the monitors a couple of years ago, but when Dr Russell made his generous gift on the occasion of his retirement, we were then in a position to cover the cost of the equipment, which was installed in the summer of 2008. Some additional gifts from the Bothwell Fire Department, Legion ZoneA5 and some other individuals, along with over \$16,000 raised during the 2008 'Hear the Beat' golf tournament made it all possible.

CT campaign – to date (Mar31/09) – of the \$500,000 goal set at the beginning of the campaign in Dec/06, we have raised a total of \$489,102 in cash and pledges, leaving just under \$11,000 to raise.

As funds are received, periodic transfers are made to the hospital – as of Dec 31/08 a total of \$374,444 had been received and transferred. As the remaining pledges are received, the funds will be transferred, with final payments due by the end of 2011.

FC Medical Clinic & Physician recruitment - final numbers: from the start of renovations for the clinic in 2004 until the final payments for start up costs for the two new doctors in 2008, the foundation has paid out \$1,059,875 (\$708,685 for the clinic + \$351,190 for the doctors). This required a draw down from investments of \$978,261.

Lobby renovations – Freedom 55 Financial – in the fall of 2008, a major refurbishment of the mail lobby was undertaken, thanks to a generous grant from Freedom 55 Financial, with the assistance of local advisor Stephen Huver and his colleagues. Through *The Key to Giving™*, the national corporate citizenship program of Great-West Life, London Life and Canada Life, a \$10,000 contribution was used to fund the renovations, including the purchase of new furniture and flooring. Through *The Key to Giving*, the companies contribute to non-profit, charitable and community organizations across the country to address health and wellness, education, social services, arts and culture and civic initiatives. *The Key to Giving* program also supports the volunteer involvement of staff and financial security advisors in their efforts to help meet the needs of the communities in which they live and work.

In addition to the flooring and new furniture, the Foundation office was relocated and the gift shop moved in. This resulted in the relocation of some of the donor displays. The new look in the lobby receives many complements.

The **Auxiliary to the FCHS** provides considerable support to the foundation. With the relocation of their gift shop to the front lobby of the hospital, and the introduction of some new products, they are anticipating their support will grow even more.

Royal Canadian Legion - Zone A5 - on Wednesday, October 8, 2008, FCHS Foundation hosted a delegation of representatives from Zone A5 and the Newbury and Glencoe Legion branches, to receive a donation of \$1500.00. This gift formed part of the funds used for the six new cardiac monitors which had been purchased for improved patient care. The new monitors were installed and in use in the Acute Care nursing unit and in the Emergency Department during the summer of 2008. With new technology and the wireless monitors on portable stands, the monitors can simply be wheeled to where the patient is.

Gifts from the various local branches of the Legion, the Zone and the Legion Charitable Foundation have totaled in excess of \$115,000. This gift brought the total for Zone A5 alone to \$11,000.00 and we are most grateful for their support.

Glencoe District Lions Club is another local supporter, who every year provide funding to assist with the Alzheimer's day program and the Sunshine club. Over the past 20+ years they have donated in excess of \$88,000 to help support our seniors.

In addition to the specific items already mentioned, Foundation funds were used for a large number of projects that directly and indirectly make a difference to the well being of the patients and staff.

Many new equipment items were purchased including wheelchairs for transporting larger patients, a tonometer used to measure intraocular pressure, a vascular probe Ultrasound machine for inserting IV lines, a portable ventilator, and a Hover mattress for ease in transferring patients.

Other items that add to the overall improvement to the facility include repairs to parking lots, signage, improvements to the security system for the safety of staff and patients and ongoing upgrades to the computer equipment.

Board Development - In April and May 2008, the Board met with a facilitator, Carol Cavanagh, to explore what direction the board wished to take in future. After looking at Our Values, Our Purpose and Our Promise to donors, it was agreed that the Foundation needed to raise its profile in the community. To accomplish this, it was decided to add a new position of Fundraising Developer and to implement an 'Ambassador' role for Board members.

Fundraising Developer position was filled by Debbie Munn who started in March 2009. Born and raised in the Glencoe area and presently living in Rodney, she has a long history with the community as a Registered Practical Nurse for the hospital for 30 years and knows first hand the importance of the hospital and is looking forward to this challenge. Debbie says "We are extremely grateful for the many residents, businesses and organizations that have and still continue to support the foundation. This has allowed the foundation to commit their support for specific purchases that are required to maintain the hospital and its equipment in the best possible condition."

The Foundation is currently raising funds to upgrade equipment used by our doctor's, nurses and medical staff; some of which include a colonoscope, which is used to detect and treat bowel cancer, bladder scanner, and specialty beds to assist in comfort and care of patients.

Debbie will be organizing many programs including annual campaigns, monthly giving, major gifts and fundraising events including a fashion show and golf tournament. She will be available for those looking at leaving a Legacy Gift in their will.

Debbie can be reached at the Four Counties Health Services Foundation at 519-693-7111 Ext. 2501

Marigay Wilkins, Chair FCHS Foundation Board 2008-2009

June 9, 2009