REPORT OF THE FCHS FOUNDATION 2006

Mister Chairman, members of the Four Counties Health Services Foundation Corporation Guests:

Thank you for the opportunity to present the 2005/2006 Annual Report of the Four Counties Health Services Foundation.

During the past fiscal year, the revenue of the Four Counties Health Services Foundation totaled \$294,864. The community supported the Foundation through individual and corporate donations, bequests, service club support and special events. Other revenue was generated through interest income. Expenses for this same period totaled \$86,064.

A total of \$350,797 was transferred to the hospital in fiscal 2005/2006. Of these funds \$250,000 was our annual commitment for 2005/2006 for capital purchases, \$12,000 for Education, \$81,000 for our ongoing commitment to the Group Practice and \$4000 for the Adult Day Program (from Glencoe Lions).

Several fund raising events contributed to the success this past year. They included the FCHS Golf Tournament, Glencoe IGA Barbeque, Glencoe Lions Club BBQ & dance, and the Glencoe Curling Club. The Foundation sincerely thanks the community members, businesses, councils, service clubs and organizations for their support. A special thank you to the Auxiliary to FCHS for their continued financial support.

During the past year, we enlisted the services of Informco to undergo a first ever Spring Appeal, as well as a Grateful Patient letter and a change to our Holiday Appeal.

With their assistance and the support of Dr Sanders, Dr Dreyer and Dr Jones, who let us use their photos and names, we generated a total of \$86,030.98. Total expenses for the three project (with 5 mailings) were \$49,239.21 including tax and postage. Expenses were at the high range of their proposed budget.

We did not produce any newsletter of our own this year, but did again participate in a joint newsletter with the Middlesex Hospital Alliance and Strathroy Foundation.

In anticipation of a future joint campaign with Strathroy, it was decided to move our data base to Raiser's Edge. Meetings have been ongoing since February, and while it was hoped we could be converted by the fiscal year end, it did not happen. We continue to use Denari, but our contract with them expires in June and we will need to be fully converted before then.

During this fiscal year, we received some additional support from the municipalities we had been visiting last year. Brooke Alvinston have sent us the full amount we asked from them (\$6250) and Dawn Euphemia sent a one time contribution of \$1000. West Elgin continues to refuse funding. SouthWest Middlesex sent the first \$9460 installment of its ten year pledge. Newbury offered a building lot and tax relief to a physician who agreed to build a house in Newbury. We had been hearing that Chatham Kent had approved \$1000, and just two weeks ago, the funds arrived.

As I complete my first year as chair I would personally like to thank everyone on the Four Counties Hospital Foundation Board of Governors. As a team we have had a successful year. To Judy McIntyre, as Past Chair, thank you for your guidance and your continued involvement.

We are losing three members of our team. Jim (McKellar), I would like to thank you for your 9 years of giving your time to the Foundation. Hugh (Palmer) you have been here for a similar amount of time. Thank you for all your efforts. I know the both of you will take your dedication and work ethic to your new ventures. Robin (Fennell) we have appreciated your business sense and your valued input. Enjoy living in Strathroy. Our loss will be the hospital Board's gain.

Further thanks to all the hospital staff and management for their support, especially Sarah (Padfield) for your guidance and Paul (Long) for your expertise.

Dorothy (Gillies), as our Coordinator, you have kept us on track. We appreciate your hard work and dedication to this foundation and your willingness to accept new challenges – words like 'Raiser's Edge' and 'Simply Accounting' come to mind. You make my position very much easier.

To Cathy Adkin – thank you for arranging tonight.

Everyone have a great summer and remember – "We develop relationships to support Four Counties Health Services".

Don Weekes, Chair 2005-06